## BALANCE SHEET

As at Dec. 31st, 2009

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 377.562.555.724 | 260.428.005.376 |
| I. Cash and cash equivalents | 110 |  | 8.386.688.309 | 3.512.810.872 |
| 1. Cash | 111 | V. 01 | 8.386.688.309 | 3.512.810.872 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V.02 | 22.530.000.000 | 15.060.000.000 |
| 1. Short-term investments | 121 |  | 22.530.000.000 | 15.060.000.000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 173.469.792.579 | 99.015.831.791 |
| 1. Trade accounts receivables | 131 |  | 109.749.442.481 | 64.979.133.528 |
| 2. Advances to suppliers | 132 |  | 63.019.231.415 | 29.223.245.090 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 857.714 .953 | 5.440.063.029 |
| 6. Provision for short-term bad receivables | 139 |  | (156.596.270) | (626.609.857) |
| IV. Inventories | 140 |  | 171.105.787.157 | 139.144.989.965 |
| 1. Inventories | 141 | V. 04 | 171.105.787.157 | 139.144.989.965 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 2.070.287.679 | 3.694.372.748 |
| 1. Short-term prepaid expenses | 151 |  | 172.143.010 | 10.754.768 |
| 2. VAT deductible | 152 |  | 477.181 .973 | 2.437.835.059 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 133.692.577 | 206.369.947 |
| 4. Other short-term assets | 158 |  | 1.287.270.119 | 1.039.412.974 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 122.159.671.521 | 102.688.048.877 |
| I. Long-term receivables | 210 |  |  | 4.720.000.000 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  | 4.720.000.000 |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 120.666.415.228 | 96.707.325.612 |
| 1. Tangible fixed assets | 221 | V. 08 | 64.108.275.581 | 47.376.204.206 |
| - Historical cost | 222 |  | 86.183.110.947 | 63.863.285.470 |
| - Accumulated depreciation | 223 |  | (22.074.835.366) | (16.487.081.264) |
| 2. Finance leases fixed assets | 224 | V. 09 | 9.237.475.186 | 2.824.825.341 |
| - Historical cost | 225 |  | 11.505.002.326 | 4.451.287.228 |
| - Accumulated depreciation | 226 |  | (2.267.527.140) | (1.626.461.887) |
| 3. Intangible fixed assets | 227 | V. 10 | 24.552.424.821 | 24.819.424.821 |
| - Historical cost | 228 |  | 24.552.424.821 | 24.819.424.821 |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V. 11 | 22.768.239.640 | 21.686.871.244 |
| III. Property investment | 240 | V12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |


| IV. Long-term financial investments | $\mathbf{2 5 0}$ |  |  |  |
| :--- | :--- | :--- | ---: | ---: |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V.13 |  |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | $\mathbf{2 6 0}$ |  | $\mathbf{1 . 4 9 3 . 2 5 6 . 2 9 3}$ | $\mathbf{1 . 2 6 0 . 7 2 3 . 2 6 5}$ |
| 1. Long-term prepaid expenses | 261 | V.14 | 980.834 .767 | 873.301 .739 |
| 2. Deferred income tax assets | 262 | V.21 |  | - |
| 3. Others | 263 |  | 512.421 .526 | 387.421 .526 |
| TOTAL ASSETS (270=100+200) |  |  |  |  |
|  | $\mathbf{2 7 0}$ |  | $\mathbf{4 9 9 . 7 2 2 . 2 2 7 . 2 4 5}$ | $\mathbf{3 6 3 . 1 1 6 . 0 5 4 . 2 5 3}$ |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+\mathbf{3 3 0}$ ) | 300 |  | 369.081.847.630 | 254.482.385.738 |
| I. Short-term liabilities | 310 |  | 355.256.025.661 | 239.351.416.528 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 314.833.384.363 | 202.010.381.789 |
| 2. Trade accounts payable | 312 |  | 24.180.378.138 | 32.111.548.971 |
| 3. Advances from customers | 313 |  | 7.714.973.979 | 583.640.875 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 3.440.681.403 | 1.452.078.728 |
| 5. Payable to employees | 315 |  | 1.864.724.562 |  |
| 6. Payable expenses | 316 | V. 17 | 208.324.312 |  |
| 7. Accounts payables-Affiliate | 317 |  |  | 8.985 .600 |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 3.013.558.904 | 3.184.780.565 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 13.825.821.969 | 15.130.969.210 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 13.725.059.499 | 15.029.245.540 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 100.762.470 | 101.723.670 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 130.640.379.615 | 108.633.668.515 |
| I. Capital sources and funds | 410 | V. 22 | 130.398.524.924 | 108.491.272.530 |
| 1. Paid-in capital | 411 |  | 100.000.000.000 | 100.000.000.000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (212.251.451) |  |
| 7. Investment and development fund | 417 |  |  |  |
| 8. Financial reserve fund | 418 |  |  |  |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 30.610.776.375 | 8.491.272.530 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 241.854.691 | 142.395.985 |
| 1. Bonus and welfare fund | 431 |  | 241.854.691 | 142.395 .985 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST | 500 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 499.722.227.245 | 363.116.054.253 |

## INCOME STATEMENT

## Quarter 4/ 2009

| Items | Code | Note | Quarter 4 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 71.850.166.316 | 150.874.900.730 | 441.520.069.663 | 387.786.799.256 |
| 2. Deductions | 02 | VI. 26 | 847.893.792 | 1.579.447.600 | 5.302.651.941 | 2.120.311.010 |
| 3. Net sales and services ( $\mathbf{1 0 = 0 1 - 0 2 \text { ) }}$ | 10 | VI. 27 | 71.002.272.524 | 149.295.453.130 | 436.217.417.722 | 385.666.488.246 |
| 4. Cost of goods sold | 11 | VI. 28 | 44.774.056.202 | 128.351.565.837 | 356.166.505.907 | 313.278.317.729 |
| 5. Gross profit (20=10-11) | 20 |  | 26.228.216.322 | 20.943.887.293 | 80.050.911.815 | 72.388.170.517 |
| 6. Financial incomes | 21 | VI. 29 | 7.472.700.039 | 3.511.263.591 | 18.014.751.307 | 6.109.209.683 |
| 7. Financial expenses | 22 | VI. 30 | 7.927.380.794 | 5.389.139.136 | 24.423.071.159 | 18.743.342.280 |
| - Include: Interest expense | 23 |  | 7.476.126.431 | 6.093.891.419 | 23.672.607.595 | 18.612.094.609 |
| 8. Selling expenses | 24 |  | 8.922.641.509 | 13.265.051.035 | 22.783.758.899 | 29.495.756.881 |
| 9. General \& administrative expenses | 25 |  | 3.518.180.856 | 4.100.392.232 | 12.683.613.552 | 10.563.998.793 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | 13.332.713.202 | 1.700.568.481 | 38.175.219.512 | 19.694.282.246 |
| 11. Other incomes | 31 |  | 1.486.419.521 | 2.698.056.937 | 2.354.023.695 | 1.906.736.213 |
| 12. Other expenses | 32 |  | 149.727.484 | 527.855.104 | 182.656.305 | 527.855.504 |
| 13. Other profit (40=31-32) | 40 |  | 1.336.692.037 | 2.170.201.833 | 2.171.367.390 | 1.378.880.709 |
| 14. Gain/loss in associate or joint-venture companies | 50 |  |  |  |  |  |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 60 |  | 14.669.405.239 | 3.870.770.314 | 40.346.586.902 | 21.073.162.955 |
| 16 Current corporate income tax expenses | 61 | VI. 31 | 1.462.510.379 | 774.154.063 | 4.108.259.309 | 1.471.324.001 |
| 17 Deferred corporate income tax expenses | 62 | VI. 32 |  |  |  |  |
| 18. Profit after tax (60=50-51-52) | 70 |  | 13.206.894.860 | 3.096.616.251 | 36.238.327.593 | 19.601.838.954 |
| 18.1. Minority interest |  |  |  |  |  |  |
| 18.2 Profit after tax of parent company's shareholder |  |  |  |  |  |  |
| 19. EPS (*) |  |  |  |  |  |  |

## CASH FLOWS STATEMENT

Quarter 4/ 2009 (Indirect method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 36.208.913.676 | 21.073.162.955 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 5.907.244.428 | 4.652.076.625 |
| Provisions | 3 |  |  | (626.609.857) |
| Unrealized foreign exchange difference loss/gain | 4 |  | 415.428.165 | (933.597.627) |
| Loss/gain from investment | 5 |  | 19.147.511.171 | (6.951.100.598) |
| Interest expenses | 6 |  | (750.463.564) | 18.612.094.609 |
| 3. Operating profit before the changes of current capital | 8 |  | 60.928.633.876 | 35.826.026.107 |
| Changes in accounts receivable | 9 |  | (83.192.962.018) | (39.615.838.000) |
| Changes in inventories | 10 |  | (104.894.341.158) | (75.196.796.032) |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  |  | 81.106.179.409 |
| Changes in prepaid expenses | 12 |  | (4.493.882.160) | 4.762.803.430 |
| Paid interest | 13 |  | 8.333.938 | (18.612.094.609) |
| Paid corporate income tax | 14 |  | 142.903.017 | (1.380.013.378) |
| Other receivables | 15 |  |  |  |
| Other payables | 16 |  | 5.823.346.624 | (31.075.892.373) |
| Net cash provided by (used in) operating activities | 20 |  | (125.677.967.881) | (44.184.625.446) |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
|  |  |  |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (4.498.957.058) | (21.162.685.540) |
|  | 22 |  | 85.493.493 | 1.906.736.213 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | 21.050.000.000 |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 13.654.663.889 |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (21.050.000.000) | (17.150.000.000) |
| 6. Withdrawal of capital in other companies | 26 |  | 13.654.663.889 | 11.860.000.000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  |  |  |
| Net cash used in investing activities | 30 |  | 22.895.864.213 | (24.545.949.327) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 1.013.813.391.576 | 724.592.268.680 |
| 4. Cash paid to principal debt | 34 |  | (906.157.410.471) | (622.083.884.543) |
| 5. Cash paid to financial lease debt | 35 |  |  | (634.975.788) |
| 6. Dividend, profit paid for owners | 36 |  |  | (33.000.000.000) |
| Net cash (used in) provided by financing activities | 40 |  | 107.655.981.105 | 68.873.408.349 |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40)$ | 50 |  | 4.873.877.437 | 142.833.576 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 3.512.810.872 | 3.369.977.296 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 31 | 8.386.688.309 | 3.512.810.872 |

